

## Business



**PRESENTATION:** With the TSB cheque are Bob Lywood, bank manager Steve Jones, local banker, and Brian Lewis, organiser from the THHN

## Community donation

TSB in St Marychurch donated £125 to the Torbay Holiday Helpers Network (THHN) to help provide street entertainers and children's entertainment for the St Marychurch Christmas Street Party.

The donation was part of a nationwide community pride donation programme by TSB, to help a local charity do great things in their local community.

Bob Lywood, bank manager at TSB in St Marychurch, said: "We're delighted to be able to help THHN with this donation. We chose to give this money to them because of the important work they do in St Marychurch, and to help them with their Christmas Street party."

"It's fantastic to know that the £125 made a difference to people in our local community."

By JAN WOOSTER  
Business Editor

janwooster@heraldexpress.co.uk

WORLD-renowned chronic pain expert Dr Steven Olmos visited Torbay to help launch a new clinic.

Based at the Riverview Dental Practice the independent treatment facility will specialise in chronic head, face and neck pain together with sleep-related breathing disorders such as sleep apnoea.

Dr Olmos is recognised around the world for his commitment to helping patients overcome craniofacial pain, temporomandibular disorder (TMD) and related sleep disorders. He is founder of the worldwide group of TMJ & Sleep Therapy Centres, which provide therapies in over 40 locations in seven countries. These "Centres of Excellence" also produce research to further the understanding and care for people with these problems.

Dr Olmos opened a centre in London in 2015 and has now launched The TMJ & Sleep Therapy Centre of Devon in Torbay at the dental practice of Dr Mitesh Badani.

Dr Olmos flew in from America to the Torbay practice in Symon's Passage on the Plains. He was accompanied by the owner in London Dr Karina Patel, who has personally been trained and mentored by Dr Olmos. She, together with her specialist

trained staff, will be delivering care at the new clinics.

This will include non-surgical therapies for temporomandibular joint (TMJ) pain, chronic head face and neck pain, headaches, migraines and orthopaedic dysfunction together with sleep-related breathing disorders such as sleep apnoea and snoring for adults and children.

Dr Olmos said: "A study published in The Journal of the American Dental Association in October 2015 stated that one in six patients visiting a general dentist had experienced orofacial pain during the last year. Pain in the muscles and temporomandibular joints was reported as frequently as that in the teeth and surrounding tissues in patients visiting general dentists.

"My goal is to provide pain relief and proper structure so our adults and paediatric patients can breathe, sleep, heal and live their best quality of life."

He added: "This time last year I was lecturing in London on the protocols and techniques I have developed. I have been teaching dentists for almost 20 years on the screening, diagnosis and treatment of chronic facial pain and sleep breathing disorders."

"Through a mutual friend I was introduced to Dr Badani. He shared his need for this type of care. He has trained in the United States and is aware that these techniques are quite

# CARE SCENE advertising feature

## Businesses team to provide care service

TWO South Devon businesses providing a care service in Torquay are having continued success after teaming up.

Ability Bath moved his business into the Cavendish Health-care and Mobility Support, run by Simon Thoroburn, at Babbacombe Business Park providing a one-stop shop care service.

Andrew Ward (pictured) is managing director and sales director of Ability Bath, a family run independent bathroom installation company, specialising in bathrooms for the less able and elderly.

He said: "Our independent businesses complement each other and we are able to offer a more complete care service."

Ability Bath was founded by Andrew and his wife in 2012. However, Andrew has owned and run a complete bathroom supply and installation company for 15 years, fitting all types of bathrooms and wet rooms in the North of England.

Since expanding into the South West, Andrew, together with a small team of employees, has specialised in installing and fitting new wet bathrooms but walk-in showers and wet rooms.

Andrew said: "Our company is small enough to be very personal and approachable, and large enough with the experience to

complete a wide range of bathroom installations quickly and successfully to a very high standard."

"I personally go out to the initial consultation, pay great attention to detail and customer requirements.

"On commencement, I again attend and personally set up the installation running through all points raised with my employees who will do the hands-on install. "Then, I spend the final finishing hours at the customer's home to make sure the standards are high and the customer is truly happy with the installation quality and service."

He added: "We have a small skilled team and we have worked together for a long time now. We do not get much staff turnover and I hope that is down to the work environment, job satisfaction, pride in our finished product and customer satisfaction. We are like one big happy family."

Ability Bath's motto is a bath to shower in 48 hours and, touch wood and Andrew says, "We have achieved this on every install completed in the last nine years."

"This has meant staying with the job until 9pm on many occasions to make sure we are on target to complete.

"Customers all seem to appreciate the commitment and the fact that they are not without facilities during the installation period, and we are not camped in their homes for days on end."

"We make the promise, that we don't come to you until our previous job is completed and we will not leave you until yours is complete. This is the way to keep happy satisfied customers."

Andrew continued: "We are a local company employing local staff and we are offering a much-needed service to the senior members of our community, allowing them to remain independent within their own homes, and at competitive prices."

"We are always looking to maintain our friendly, small, local business approach, whilst keeping up to date with the new products and services being offered in direct competition to our product."

"I am always looking at ways to improve the quality and speed of response."

"Following initial customer contact to installation, we aim to do this within a two-week period. So far, we have managed to maintain this standard."

Ability Bath can offer home appointments up to 8pm, where it will provide a free, no-obligation quotation. Telephone 07711 184309.

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**LAUNCH:** At the opening the TMJ & Sleep Therapy Centre of Devon based at Riverview Dental Practice was, from the left, Dr Steven Olmos, TMJ & Sleep Therapy Centre International Group founder, Dr Karina Patel of the TMJ & Sleep Therapy Centre Harley Street, London, and Riverview Dental, Torbay, staff member Claire Scanlon

PHOTOGRAPHY: TQY/STY/17/03/16-02-01

developed, but not available in the UK outside of London. He suggested we offer his patients in Torbay these services."

He added: "I previously visited the practice to determine its suitability for our delivery of care and found it to be exceptional."

During his visit he gave training to dentists and staff as well as delivering lectures to dentists and other health care providers for the screening, diagnosis and treatment for adults and children suffering from these conditions.



**FOUNDER:** Andrew Ward of Ability Bath

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